

5 Secrets for Pursuing Successful Job Sharing



Depending on your career and personal needs, job sharing may be an ideal option for you. And even in sales job sharing IS possible!

Liz Pearl and Tari Gordon job shared for more than a decade, and they've revealed some of the wisdoms they learned in that time.



What should you know before pursuing job sharing? Here are Liz and Tari's best tips:

1. **Have a plan.** How will your job sharing work? What will it look like? Moreover, how will it benefit your employer?
2. **Have a person in mind.** Who will you job share with?
3. **Make sure you and this other individual have common values, goals, and working styles.** Think this through carefully to make sure you two will work well together.
4. **Wait until you're already a successful sales person and have engaged the loyalty of your customers.** Build those relationships strong so you can fully depend on your internal team and job sharing partner.
5. **Consider what you each bring to the table.** How can you marry these differences to make you two stronger and more dynamic as a team rather than one person?

If you follow these tips, you'll be well on your way to achieving successful job sharing.